# Evercore ISI

EVERCORE ISI PRIVATE MARKETS FORUM MARCH 11-12, 2024

NEW YORK CITY

# AGENDA

Monday, March 11



Registration & Breakfast
<ul> <li>Welcome &amp; Opening Remarks</li> <li>Outlook Panel for the Private Markets Industry &amp; How Evercore Helps Them Grow</li> <li>John Weinberg, Chairman of the Board &amp; Chief Executive Officer, Evercore</li> <li>Glenn Schorr, Senior Managing Director &amp; Senior Financial Services Analyst, Evercore ISI</li> <li>George Ackert, Senior Managing Director &amp; Co-Head of the Financial Sponsors Group, Evercore</li> <li>Neil Shah, Senior Managing Director &amp; Co-Head of the Financial Sponsors Group, Evercore</li> <li>Kristy Grippi, Senior Managing Director &amp; Head of Global Capital Markets, Evercore</li> </ul>
Scheduled Investor Meetings
Demystifying The World Of GP & Secondary Transactions Ardian: Mark Benedetti, Executive President, Co-Head of Ardian US Blue Owl Capital: Michael Rees, Co-President & Head of the GP Strategic Capital Platform Moderated by: Saul Goodman, Senior Managing Director & Head of Alternative Asset Management Group, Evercore Nigel Dawn, Senior Managing Director & Global Head of Private Capital Advisory, Evercore
Scheduled Investor Meetings
Assessing Distribution & Demand In The Wealth Channels Blackstone: Joan Solotar, Global Head of Private Wealth Solutions UBS Global Wealth Management: Jerry Pascucci, Managing Director of UBS Financial Services & Head of Global Alternative Investment Solutions iCapital: Steve Houston, Managing Director, Head of Enterprise Solutions <i>Moderated by:</i> <i>Glenn Schorr, Senior Managing Director &amp; Senior Financial Services Analyst, Evercore ISI</i>
Scheduled Investor Meetings

# **COMPANIES HOSTING INVESTOR MEETINGS**

# **Blue Owl Capital (OWL)**

Ann Dai, Managing Director, Head of Investor Relations Francesca Kruk, Vice President, Investor Relations

# **Brookfield Asset Management Ltd (BAM)**

Bahir Manios, Chief Financial Officer Jason Fooks, Senior Vice President, Investor Relations Caroline Levine, Manager, Investor Relations

# Carlyle Group (CG)

Mark Jenkins, Head of Global Credit Meg Starr, Global Head of Communications Daniel Harris, Head of Investor Relations

# Leonard Green & Partners (Private)

Jonathan Sokoloff, Managing Partner Erika Spitzer, Partner

# Patria Investments Ltd (PAX)

Marco D'Ippolito, Chief Corporate Development Officer Josh Wood, Head of Shareholder Relations

# TPG Inc (TPG)

Jon Winkelried, Chief Executive Officer Gary Stein, Head of Investor Relations Evanny Huang, Vice President of Investor Relations

# **UBS Global Wealth Management (UBS)**

Jerry Pascucci, Managing Director of UBS Financial Services & Head of Global Alternative Investment Solutions

# Vista Equity Partners (Private)

David Breach, President & Chief Operating Officer Justin Hirsch, Managing Director, Strategy EVERCORE ISI PRIVATE MARKETS FORUM

MARCH 11–12, 2024 NEW YORK CITY

# AGENDA

**Tuesday, March 12** 



Time (ET)	
8:00am	Registration & Breakfast
9:00am - 11:50am	Scheduled Investor Meetings
11:50am – 12:40pm	The Golden Age Of Private Credit & Insurance Apollo Capital Management LP.: John Zito, Partner & Deputy Chief Investment Officer of Credit Kohlberg Kravis Roberts & Company: Dan Pietrzak, Partner & Global Head of Private Credit Moderated by: Glenn Schorr, Senior Managing Director & Senior Financial Services Analyst, Evercore ISI David Lischer, Senior Managing Director & Co-Head of Private Capital Markets, Evercore
12:50pm – 1:30pm	Scheduled Investor Meetings
1:30pm – 2:20pm	How The Private Markets Will Finance Infrastructure & Energy Transition Generate Capital: Scott Jacobs, Co-founder & Chief Executive Officer GIP - Global Infrastructure Partners: Salim Samaha, Partner & Global Head Energy Greenbacker Capital Management LLC: Charles Wheeler, Chief Executive Officer Moderated by: Jonathon Kaufman, Senior Managing Director, Corporate Advisory, Evercore Mark Williamson, Senior Managing Director, Corporate Advisory, Evercore

2:50pm – 5:15pm

**Scheduled Investor Meetings** 

# COMPANIES HOSTING INVESTOR MEETINGS

### Apollo Capital Management LP (APO)

John Zito, Partner & Deputy Chief Investment Officer of Credit Noah Gunn, Global Head of Investor Relations Melinda Roy, Investor Relations

### **Ares Management (ARES)**

Jarrod Phillips, Chief Financial Officer Charlie Ewig, Senior Associate, Investor Relations Carl Drake, Head of Public Investor Relations Cameron Rudd, Vice President, Investor Relations

### **Blackstone Inc (BX)**

Weston Tucker, Head of Investor Relations Mimi deLisser, Investor Relations Peter Kaloostian, Investor Relations Sean Robertson, Investor Relations

### **Brookfield Asset Management Ltd (BAM)**

Bahir Manios, Chief Financial Officer Jason Fooks, Senior Vice President, Investor Relations Caroline Levine, Manager, Investor Relations

### Kohlberg Kravis Roberts & Company (KKR)

Sasha Hamilton, Director, Investor Relations Anna Thomas, Principal, Investor Relations

# Evercore ISI

**EVERCORE ISI PRIVATE MARKETS FORUM** 

MARCH 11-12, 2024

**NEW YORK CITY** 

# **PARTICIPATING COMPANIES**

# **Apollo Capital Management LP (APO)**

1x1 Meetings & Panel Discussion

- John Zito, Deputy Chief Investment Officer
- Noah Gunn, Global Head of Investor Relations
- Melinda Roy, Investor Relations

# **Ardian** (Private)

Panel Discussion Only

- Mark Benedetti, Executive President/ Co-Head
- Vladimir Colas, Executive Vice President/ Co-Head •

# **Ares Management (ARES)**

1x1 Meetings Only

- · Jarrod Phillips, Chief Financial Officer
- · Charlie Ewig, Senior Associate, Investor Relations
- Carl Drake, Head of Public Investor Relations
- Cameron Rudd, Vice President, Investor Relations

# **Blackstone Inc (BX)**

### 1x1 Meetings & Panel Discussion

- Joan Solotar, Global Head Private Wealth Solutions (Presentation Only)
- Weston Tucker, Head of Investor Relations
- Mimi deLisser, Investor Relations
- Peter Kaloostian, Investor Relations
- Sean Robertson, Investor Relations

# **Blue Owl Capital (OWL)**

### 1x1 Meetings & Panel Discussion

- · Michael Rees, Co-President
- Ann Dai, Managing Director, Head of Investor Relations
- Francesca Kruk, Vice President, Investor Relations

### **Brookfield Asset Management Ltd (BAM) Brookfield**

1x1 Meetings Only

- · Bahir Manios, Chief Financial Officer
- Jason Fooks, Senior Vice President, Investor Relations
- Caroline Levine, Manager, Investor Relations

# **Carlyle Group (CG)**

# 1x1 Meetings & Panel Discussion

- · Mark Jenkins, Head of Global Credit
- Meg Starr, Global Head of Communication
- Daniel Harris, Head of Investor Relations

# **Generate Capital**

Panel Discussion Only

• Scott Jacobs, Co-founder & Chief Executive Officer

# **Global Infrastructure Partners**

Panel Discussion Only

• Salim Samaha, Partner & Global Head Energy

# **Greenbacker Capital LLC**

Panel Discussion Only

· Charles Wheeler, Chief Executive Officer

# iCapital (Private)

Panel Discussion Only

• Steve Houston, Managing Director & Head of Enterprise

# Kohlberg Kravis Roberts & Company (KKR)

1x1 Meetings & Panel Discussion

- Daniel Pietrzak, Global Head of Private Credit
- Sasha Hamilton, Director, Investor Relations
- Anna Thomas, Principal, Investor Relations

# Leonard Green & Partners (Private)

- 1x1 Meetings Only
- Jonathan Sokoloff, Managing Partner

# Patria Investments Ltd. (PAX)

- 1x1 Meetings Only
- Marco D'Ippolito, Chief Corporate Development Officer
- Josh Wood, Head of Shareholder Relations

# **TPG Inc (TPG)**

1x1 Meetings Only

- Jon Winkelried, Chief Executive Officer
- Gary Stein, Head of Investor Relations •
- · Evanny Huang, Vice President of Investor Relations

# **UBS Global Wealth Management (UBS)**

1x1 Meetings Only& Panel Discussion

· Jerry Pascucci, Managing Director of UBS Financial Services & Head of Global Alternative Investment Solutions

# Vista Equity Partners (Private)

1x1 Meetings Only

- David Breach, President & Chief Operating Officer
- Justin Hirsch, Managing Director, Strategy



ГРG

# **WBS**

# As of 3/7





iCapital

KKF

LGP

ΡΛΤΧΙΛ



APOLLO



# BLUE OWL







Blackstone

CARLYLE

GENERATE

SLOBAL INFRASTRUCTURE