Evercore ISI

STORAGE SYMPOSIUM

Wednesday, October 4, 2023 | New York City



Wednesday, October 4, 2023

Location: Evercore ISI Office's (55 East 52nd Street, New York, NY)

Hosted By: Steve Sakwa & Samir Khanal

8:15am – 11:55am ET 1x1/Small Group Meetings

Companies Participating in 1x1/Small Group Meetings:

CubeSmart (CUBE) ExtraSpace (EXR)

National Storage Affiliates (NSA)

Newmark (NMRK)

NexPoint Storage Partners (NXDT)

Public Storage (PSA) StorageMart (Private)

Westport Properties (Private)

11:55am – 12:30pm ET **Break For Lunch**

12:30pm – 1:20pm ET **Transaction Panel**

Kieran O'Shea – Managing Director, Eastdil Mark Owen – Managing Director, Evercore

Scott Schoettlin – Managing Director, SkyView Advisors

Aaron Swerdlin - Broker, Newmark

Moderators: Steve Sakwa & Samir Khanal

1:30pm – 2:20pm ET **Operations Panel**

Cris Burnam – Chief Executive Officer, StorageMart Kate Matheny – President, SpareBox Self Storage Joe Robinson – Chief Operating Officer, SmartStop

Moderator: Jason Lopez - Chief Marketing Officer, Westport Properties

2:30pm – 3:15pm ET **Development Panel**

Stanley Bonilla – Senior Vice President of Development, Safeguard Charles Byerly – President & Chief Executive Officer, Westport

John Good – Chief Executive Officer, NexPoint

Andrew Young - Chief Executive Officer, SAFStor, Inc.

Moderator: Marc Boorstein - Co-Founder & Principal, MJ Partners

3:30pm – 4:20pm ET Acquisitions Panel

Doug Gurr – Assistant Vice President, Heitman

Nathan McElmurry, Head of Acquisitions, InSite Property Group

Liz Schlesinger - Founder, Merit Hill

Michael Schwartz – Founder, Chairman & Chief Executive Officer, SmartStop Moderator: Zach Harding – Chief Investment Officer, Andover Properties

4:30pm – 5:20pm ET **Public REIT CEO Panel**

David Cramer - Chief Executive Officer, National Storage Affiliates (NSA)

Joe Margolis – Chief Executive Officer, Extra Space (EXR) Chris Marr – Chief Executive Officer, CubeSmart (CUBE) Joe Russell – Chief Executive Officer, Public Storage (PSA)

Moderators: Steve Sakwa & Samir Khanal

5:20pm – 6:30pm ET Cocktail Reception